



Business Associate

Fusion Genomics, a start-up medical diagnostics company, is looking for a new or recent graduate to join our team as a Business Associate and lead the way in commercialization of our clinical assay including search for funding, developing our ecommerce business to business portal, and researching potential customers. Fusion Genomics is very close to validating its clinical assay and is planning to take the test to market in 2021. To fund this the company is in the process of raising capital. The tasks that the Business Associate will perform include:

1. Communicate with and update potential investors.
2. Based on existing documents and under guidance from the CFO and CEO assist in preparing the due diligence package.
3. Conduct detailed secondary research (mainly internet based) on major hospitals in the target countries. The details to be collected include hospital size, departments, patients handled per year, senior clinicians, testing laboratories, laboratory management, ownership of NGS machine, etc.
4. Contact the researched hospitals to confirm and supplement the detailed data including contacts of senior clinicians and laboratory management.
5. Estimate potential market of Fusion's products for each hospital.
6. Collate the data in form of a report with details of each hospital and once the data has been collected and collated, contact selected hospitals to introduce Fusion's product.
7. Assist the CTO in developing the ecommerce portal. This includes a review of the current website of the company and drafting changes to be made to update the site.

Qualification and Experience

We are looking for a recent or fresh graduate who has a background in business and ideally some experience in market research and/or corporate finance. Experience in market research and/or developing corporate presentations, teasers, pitching documents, etc. will be a plus. Knowledge of the medical industry and or genomics will be an additional qualification.

Location: Burnaby, BC, Canada.

Compensation

The company offers a competitive compensation package including medical. Employees will also have access to a shares options plan if the position extends beyond six months. Fusion Genomics is an equal opportunity employer. To apply, send a resume and short cover email to jobs@fusiongenomics.com
Please note that only short-listed candidates will be contacted.

The failure of current molecular methods to diagnose these infections leads to ineffective treatment, increased disease burden, mortality, hospitalizations, and antibiotic resistance. DNA sequencing-based tests can solve the problem, but they are not ready for mass deployment as they are complex, expensive and take a long time to give results. This is where Fusion Genomics comes in using innovative technologies in test chemistry, pathogen capture and automation. Fusion has developed and is validating, is a 6-8-hour test which will cost no more than today's multi-panel PCR tests.